

Product Release

Information for Correspondent Lenders of Truist Bank
September 11, 2020 • COR20-042



Alert

Update

Reminder

Clarification

Training
Information

Preview

Eligibility Revision for CorrAdvantage Transactions

Truist Bank (Truist) revises eligibility requirements for CorrAdvantage transactions and clarifies lender eligibility for delivering non-CorrAdvantage eligible loans.

Effective Dates

Effective for new applications on or after September 11, 2020.

Background Information

Truist announced the availability of CorrAdvantage execution option for certain lenders with bulletin [COR20-034](#). We are taking this opportunity to clarify the statement related to delivery of non-CorrAdvantage transactions to Truist. In addition, we are updating the requirements for delivering loans secured by condominium unit when Desktop Underwriter (DU) is used to make the underwriting decision to align with recent Freddie Mac changes.

Bulletin Details

CorrAdvantage Condominium Eligibility

When DU is used to make the underwriting decision and the mortgage is secured by a condominium unit that is in a Condominium Project complying with the Fannie Mae project standards, Freddie Mac guidelines must be followed for projects with 21 or more units. Freddie Mac guidelines allow for 25% of single entity ownership, but does not allow waiver of the concentrations requirements as Fannie Mae does when the transaction is a purchase transaction that will result in a reduction of the single-entity ownership concentration.

Clarification for Delivery of Non-CorrAdvantage Eligible Transactions

CorrAdvantage lenders **may not** sell CorrAdvantage eligible loans through standard delivery methods. CorrAdvantage lenders **may** deliver **non-CorrAdvantage** eligible loans to Truist through standard delivery methods.

Revised Material

Click [CorrAdvantage](#) to review the revised material.

Former Guidelines

Previously, mortgages secured by condominium units followed investor guidelines associated with the investor's automated underwriting system. In addition, the terms for delivery of non-CorrAdvantage transactions were not clearly communicated in earlier communications.

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Other Resources

Support Group	Description and Contact Information:
Correspondent Relations Coordinator	Specific questions on applying this procedure to specific loan files. Contact Correspondent Relations Coordinators at 800.382.2111, Option 1.
Product Support	Provides phone and email support on products, policies, and procedures as well as new product rollout and existing product enhancement. Contact Product Support at 800.382.2111, option 3.

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